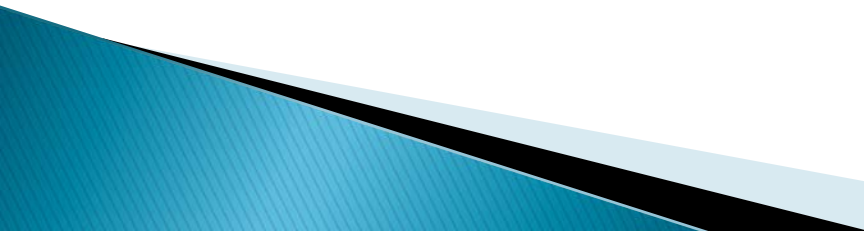




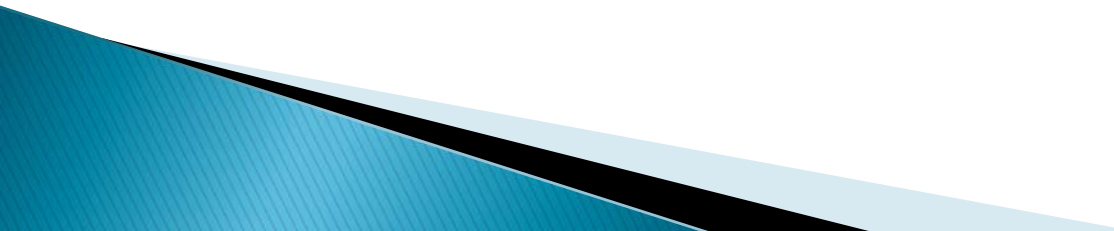
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Managed Service Offering

Managed Services Customer Summary

- ▶ Customer enters into a three or five year Managed Services Contract.
 - ▶ At the end of the initial contract term, you have an option to return the equipment, or renew for one, three or five years at 50% of the original contract payment amount.
 - ▶ Since the original contract is not a lease, and has no option to purchase, the customer will be able to deduct the entire rental amount from taxable income, as a monthly operational expense (Please consult with your Tax Advisor regarding your specific situation).
 - ▶ At the end of the initial term contract the customer also has the option to purchase the equipment at fair market value.
- 

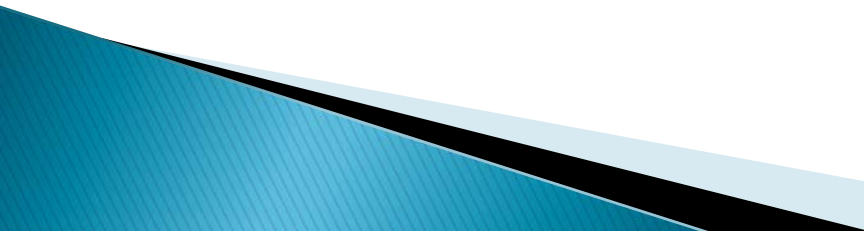
Managed Services– What it includes

- ▶ Installation
 - ▶ Network Assessment
 - ▶ Training
 - ▶ Maintenance
 - All software updates, 24x7 telephone support, hardware replacement
 - ▶ Health Checks
 - Periodic network traffic and performance reviews
 - ▶ Adds, Moves and Changes
- 

Managed Services Features

- ▶ **Highly Reliable ShoreTel phone system**
 - ▶ **ShoreTel Applications**
 - Total business communication solutions
 - Unified Messaging, Personal Call Manager
 - ▶ **System Support**
 - Software updates, 24x7 telephone support, Hardware replacement
 - ▶ **Software Maintenance**
 - All software updates to the system are included
 - ▶ **Health Checks**
- 

Managed Service Benefits

- ▶ **Build Capital Strength**
 - Free up Capital for investments or other business expenses
 - ▶ **Predictable Fixed Expenses**
 - ▶ **Convenient Monthly Payments**
 - ▶ **Expert Technical Expertise**
 - ▶ **Always Current Technology**
 - All software updates included
 - ▶ **Maintenance Services Included**
 - ▶ **Tax Advantages**
 - Write off the monthly payment as an operating expense, consult with your tax advisor about your specific situation
- 

Cost

- ▶ Every customer opportunity is a One-Off and needs to be calculated per deal
- ▶ At the end of the three or five year term the customer may renew on a one, three or five year terms for $\frac{1}{2}$ the initial monthly contract value.
- ▶ At the end of the three or five year term the customer may end the contract and return the equipment.
- ▶ The customer may also choose to buy the system for fair market value
 - The customer may contract Evolve Technologies to manage the system for a fee if the customer purchases it for fair market value.



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